



Proudly Serving The
Community Since 1945



SERVING THE CUSTOMER IS THE FOCUS OF EVERYTHING WE DO

web@work

online ordering and account management

Online MSDS

Important right-to-know information right at your fingertips

Real-Time Order Status

Focus in on the status of the orders on your account

Analyze Usage Information

Review your average monthly product usage

Online Ordering

WAXIE Web@Work makes ordering your cleaning supplies quick and easy

Shopping Lists

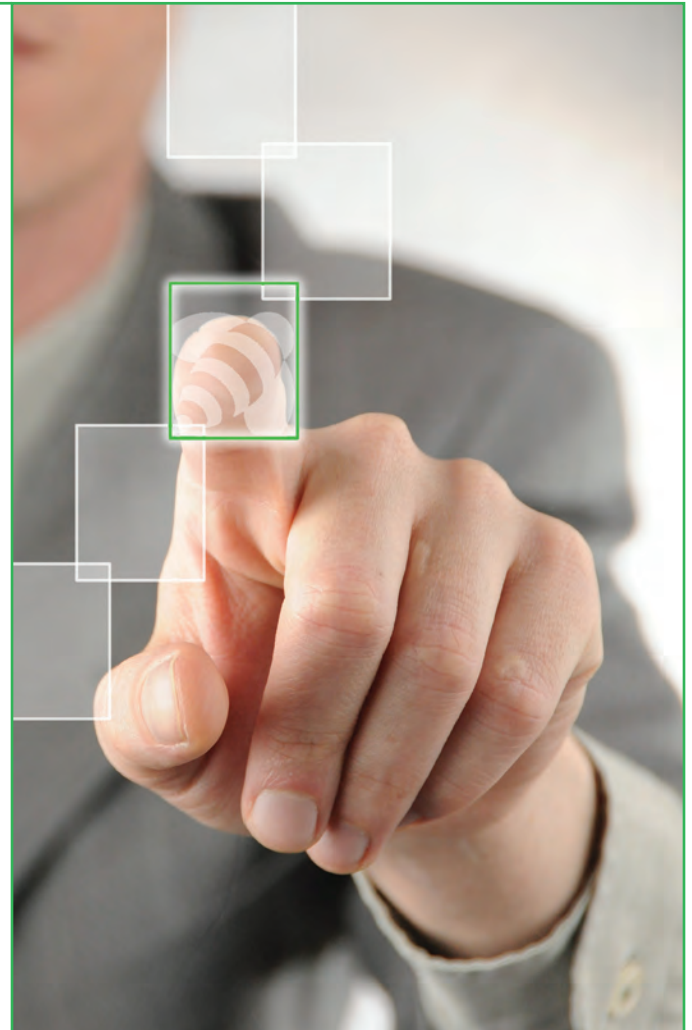
Make online ordering even quicker by customizing your list of products

Online Catalog

Real-time access to the most up-to-date product information

Product Availability

Confirm product availability at the time of your order



WAXIE Web@Work provides you with access to the information that makes ordering supplies and managing your account easier



additional custom features

In addition to the comprehensive list of standard features of WAXIE Web@Work, there are additional custom features available:

Real-Time Account Summary and Invoice Status

View a real-time financial snap-shot of your account at a glance

Real-Time Inventory Detail

Put the exact quantities of our inventory at your fingertips

Approvers

Supply order is placed only after YOU approve it

Spend Management

Manage your supply budget online

GPS® SUITE OF TOOLS

Tools for Green Cleaning Implementation



- ✔ Identify Your Green Cleaning Team
- ✔ Evaluate Green Cleaning Opportunities
- ✔ Customize Green Cleaning Program
- ✔ Track Training on Green Cleaning Procedures
- ✔ Measure Green Cleaning Product Purchases
- ✔ Assess Green Cleaning Program Effectiveness
- ✔ Calculate Your ROI

Measure Performance to Earn LEED® Credits

- ✔ Product Purchases
- ✔ Custodial Effectiveness



Develop a Customized Green Cleaning Policy

Implement a High Performance Cleaning Program





GREEN PARTNER SUPPORT™

Guides You On The Path
To More Sustainable
Cleaning Solutions

- Earn LEED® EB:OM Credits & CIMS-GB Certification
- Tools for Green Cleaning Implementation
- Develop a Customized Green Cleaning Solution
 - Policy
 - Program
 - Products





FOCUS on customer service

SERVING THE CUSTOMER IS THE FOCUS OF EVERYTHING WE DO

- Courteous and quick customer service support for all your cleaning supply needs
 - Bilingual assistance
 - Equipment repair
 - Leasing options for equipment and related accessories
 - Ordering options – place your order via phone, fax, EDI, in person, with your WAXIE Sanitary Maintenance Consultant, or online with Web@Work
- Basics of Service is the internal language and culture for the company which inspires extraordinary service to our customers at all times

FOCUS on cleaning solutions

PROFESSIONAL LABORSAVING CLEANING SOLUTIONS FOCUSED ON YOUR BOTTOM LINE

- Save time and money – utilize WAXIE’s proven professional expertise and recommendations for your cleaning operation
 - Laborsaving chemicals and equipment can help you control costs
 - Maximize your labor while achieving high-quality results
 - Computerized building workloading
- Put our resources to work for you – our employees will train yours to provide the highest quality and most effective cleaning solutions
 - Save on labor dollars with best cleaning practices
- Professional training available including
 - Hard Floor Care – Carpet Care – Restroom Care
 - Green Cleaning and more



WAXIE HAS BEEN PROVIDING THE BEST VALUE IN PROFESSIONAL CLEANING SOLUTIONS SINCE 1945

FOCUS on
quality, value &
timely delivery

YOUR SINGLE SOURCE OF
QUALITY PRODUCTS



FOCUS on
ecommerce
solutions

WEB@WORK – E-COMMERCE
SERVICE OFFERING ONLINE
ORDERING AND ACCOUNT
MANAGEMENT



- Create customized shopping lists
- View online catalog
- See inventory availability in real-time

- WAXIE delivers the best nationally recognized brands and the WAXIE brand – high-quality at a tremendous value
- Timely delivery of your order – what you need when you need it
 - Your orders will be delivered promptly by our fleet of delivery trucks or via common carrier
 - Next-day delivery in the metro areas we serve
 - Your facility is within reach of one of our Inventory Centers strategically located throughout the Western United States
 - Member of Network Services Company, a national distribution organization
- The most called for cleaning supplies are kept in our 900,000 square feet of inventory space
- Our goal is to provide you with the best value at the total lowest cost

- Account Management is fast and simple
 - View, print, fax or e-mail online MSDS
 - Check real-time status of your order
 - Analyze your product usage information
- Additional Custom Features
 - Check real-time account summary & invoice status
 - View real-time inventory availability detail
 - Designate authorized levels of approval before order is placed
 - Establish and manage your budget for cleaning supplies



FOCUS on green cleaning

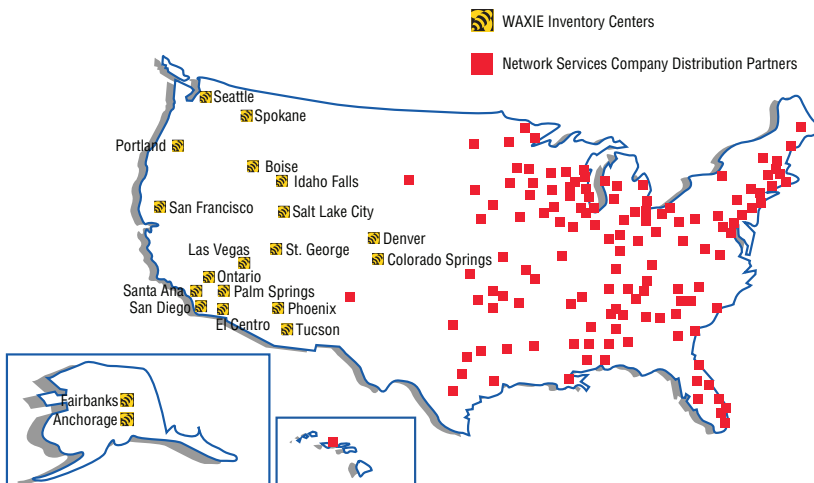
GPS® GREEN PARTNER SUPPORT™
– SUSTAINABLE CLEANING
SOLUTIONS FOCUSED ON YOUR
TRIPLE BOTTOM LINE

- Protect People – GPS green cleaning contributes to safer and healthier work environments
- Reduce Environmental Impact – GPS green cleaning reduces environmental impacts of the cleaning process
- Increase Productivity – GPS green cleaning contributes to increased workplace wellness and productivity
- Green Cleaning – effective cleaning to protect public health without harming the environment
- WAXIE has everything you need to clean when you want to “go green”
 - WAXIE is your single source for low environmental impact cleaning products, tools, equipment and training
 - LEED® Accredited Professionals on staff to assist you

FOCUS on corporate accounts

IF YOUR BUSINESS HAS MULTIPLE LOCATIONS, OR PLANS TO, WE'RE ALREADY THERE

Our Corporate Accounts Team can leverage your volume to provide competitive pricing and lowest in-use cost, throughout your organization, regardless of geography. The industry's leading professionals will perform a thorough survey of your business operations, and create a custom solution that supports your business goals.



FOCUS on customer satisfaction

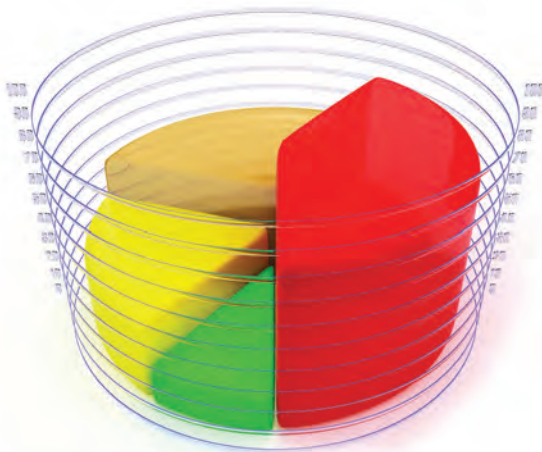
SERVING THE CUSTOMER IS THE FOCUS OF EVERYTHING WE DO



FOCUS on efficiency

WAXIEAPPS – COST TO CLEAN SOFTWARE SOLUTIONS

- Resources to meet your needs – locally and nationally
 - America’s largest family owned distributor of sanitary supplies
 - Member of Network Services Company, a national distribution organization
- Stability and longevity
 - Proudly serving our customers since 1945
- The people at WAXIE are our most valuable resource
 - Upwards of 800 experienced professionals dedicated to serving you



- Consultative software tools designed to identify the most efficient and cost-effective cleaning solutions
- Work with your WAXIE Sanitary Maintenance Consultant to analyze your cleaning operation to save labor, materials and money
- Determine custodial staffing levels, identify laborsaving alternatives, analyze payback period and ROI, and perform “what-if” scenarios